



KONICA MINOLTA



HIGHER EDUCATION:
**INNOVATIVE SOLUTIONS,
SERVICES & SUPPORT**

Growing enrollments, shrinking budgets, rising security concerns, and new demands for networked educational resources all pose unique challenges for higher education institutions. Reams of paperwork stretch administrative and IT management capabilities, leaving schools vulnerable to security breaches, inefficient workflows, and unforeseeable expenses. Konica Minolta will help you meet these challenges and more.



ENHANCE LEARNING & STREAMLINE WORKFLOW

Konica Minolta offers an array of document and electronic content management solutions for educational institutions of all sizes who have yet to implement digital processes. Our higher education customers experience:



Increased productivity and reduced expenses



Easy transitions from paper files to a keyword-searchable digital future.



All Covered IT Support and the peace of mind that comes with it.

Centralize Your Campus' Print Management

Reducing print costs goes a long way toward balancing departmental budgets. We'll help you reevaluate your network, eliminate underutilized devices, and ensure you've got the right equipment in the places you most need them. Automating services and supply-chains further minimizes hands-on operation needs while maximizing uptime and keeping MFPs working at peak performance.

KEEPING YOUR LIBRARIES PLACES OF PEACE

Make More Information More Accessible

Konica Minolta Business Solutions help libraries stretch resources, improve services, and extend accessibility to wider geographical, physical, and cultural audiences.

Our line of scanners are perfect for digitizing and distributing newspapers, oversized artworks, fragile bound volumes, special collections, maps, prints, scientific records, books, magazines, leaflets, and anything else you might want to digitize.

Pay for Print

Bizhub MFPs enable library administrators to monitor, manage, and recuperate department costs while effortlessly accommodating visiting professors, guests, and even the odd jobs that there's no planning for.

ELECTRONIC CONTENT MANAGEMENT SOLUTIONS

With simple solutions to capture, manage, access, and govern all your content, Konica Minolta's Enterprise Content Management (ECM) improves the flow of information and frees your staff from manual busywork.

Schools implementing ECM solutions have reported the following benefits:

- Simple, cost-efficient conversions from paper records to easily-searched electronic formats.
- Reduced operating costs after moving away from expensive paper forms.
- Vastly improved record databases requiring less oversight.
- Streamlined flow of documents within departments, across inner-campus facilities, and with other universities.
- Reduced costs associated with managing multiple fax machines and analog telephone lines.
- Easily-enforced policies that curtail wasteful printing habits.
- Cleaner workspaces.
- Control the security of your data with business rules and permissions.



EMBRACING THE CAMPUS OF THE FUTURE

Smarter Room Bookings

Easily reserve rooms that cater to each meeting's needs while eliminating double-bookings.

Telepresence Robots

Provide a physical presence for enhanced remote learning on occasions where students or teachers are unable to attend.

Virtual Receptionists

Our receptionist, Alice, interacts with visitors as they enter your building. Live video paired with touch screen technology points visitors in the right direction and notifies pertinent staff members of their presence.

Make the Most of Lab Time with Dremel 3D Printers

You'll be amazed at how 3D printing engages students in hands-on, experiential learning across majors.



POSSIBLE CAMERA PLACEMENT FOR ADDED SECURITY



SCHOOLGATE GUARDIAN DOOR BARRIER



CYBER SECURITY

CAMPUS WATCH

Secure and Reliable Data Security

Konica Minolta MFPs (Common Criteria ISO 15408) offer security features in compliance with the Family Educational Rights and Privacy Act guidelines. These include access restrictions and identity authentications with Platinum Secure lock-down protection.

Features include:

- Hard disk drive overwrite and sanitization when bizhub devices are relocated or removed from your network.
- Hard-disk password protection and encryption.

Cyber Secure – All Covered is Konica Minolta's IT Services division, and there's nothing they haven't seen. Their state-of-the-art Education Technology Assessments protects valuable data, enhances privacy, and detects threats both within the network and incoming from outside sources.

PHYSICAL SECURITY FOR PEACE OF MIND

Intelligent Video Security Solutions

Campus Watch Security offers advanced visitor management, data security, and sophisticated 24/7 surveillance footage.

Delay Threats – Secure your campus and classrooms with intelligent IP camera technology. Classroom Guardian door barriers are easily

installed, remote-operated spring-loaded bolts that lock into a door mount.

Visitor Management Check-In

Our virtual receptionist Alice, can check-in and keep track of visitors, print out badges and notify staff of appointments.

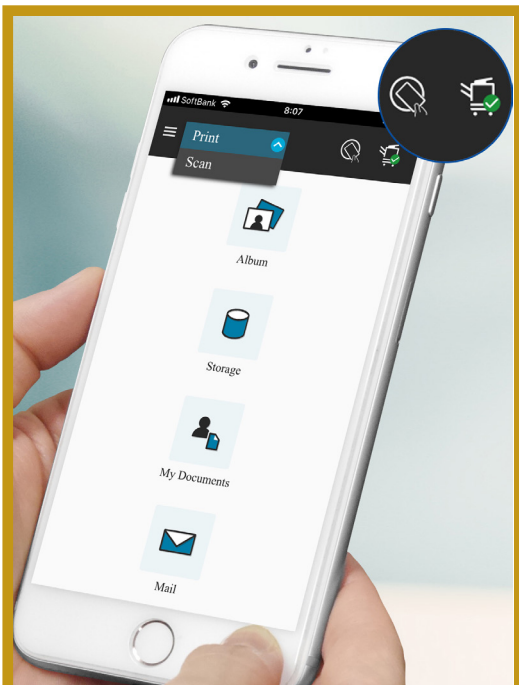
MOBILE PRINT

Success in education is about staying connected – to students and classrooms, administrators and offices campus-wide. Manage printing and print securely from mobile devices by securely releasing print jobs at the MFP.



KONICA MINOLTA MOBILE PRINT APP

Students and teachers alike are increasingly using their iPhones®, iPads®, iPod Touches® and Androids™, and the trend shows no signs of slowing. The Konica Minolta Mobile Print App provides wireless printing and scanning on any networked bizhub® MFP. Increased convenience means increased productivity, and the Konica Minolta Print App is FREE and easily found through both Apple's® App Store and the Google Play Store.



GET YOUR HEAD IN THE CLOUDS

Konica Minolta MarketPlace Apps allows educators to scan your files directly to Google Drive, Google MailBox, Dropbox, SharePoint, Evernote, Box or Konica Minolta's cloud-based file sharing solution, FileAssist, directly from the panel of our MFPs. This time-saver increases productivity by simplifying the jobs of your administrative multitaskers.



ALL COVERED HAS BEEN THE LEADER IN IT MANAGEMENT, SERVICE, & SUPPORT SINCE 1997

All Covered 
IT SERVICES FROM KONICA MINOLTA / EDUCATION

All Covered's complete IT management solutions takes the hassle out of maintaining and managing your critical systems. We'll help round out the capabilities of your current IT staff, plus provide complete, 24/7 IT solutions for your servers, desktops, and other network components both remotely and on-site.





WHEN YOU GET KONICA MINOLTA, YOU GET THE GOODS

Simply put, we offer comprehensive services packaged with industry-leading MFP performance. You'll be amazed how seamlessly we integrate your current document management system and convert it to the cloud.

A Checklist of Higher Educational Needs:

- | | |
|--|--|
| <input checked="" type="checkbox"/> Fast Scan, Capture, Distribution, and Print Capabilities | <input checked="" type="checkbox"/> Protecting Student Records with FERPA Compliance |
| <input checked="" type="checkbox"/> Cost Recovery | <input checked="" type="checkbox"/> Software Integration |
| <input checked="" type="checkbox"/> Library Self-Service Operation | <input checked="" type="checkbox"/> Monitoring Document Usage |
| <input checked="" type="checkbox"/> Ability to Print Marketing & Course Materials In-House | <input checked="" type="checkbox"/> Reducing Energy Costs |
| <input checked="" type="checkbox"/> IT Services | <input checked="" type="checkbox"/> Environmental Friendliness |



INNOVATIVE SOLUTIONS FOR MOBILE PROFESSIONALS, ON-CAMPUS PRINTING, PRINT MANAGEMENT & ENVIRONMENTAL PROTECTION

Controlling Costs and Optimizing Document Workflow

Reducing document costs can be a significant factor in managing scarce resources. Konica Minolta's Optimized Print Services program allows colleges and universities to monitor print usage and effectively manage their devices. Together we'll evaluate your campus-wide network, eliminate underutilized and energy-inefficient devices, and automate service and supplies to keep printers and MFPs working at peak performance with maximum uptime.

More Printing, Less Picketing

Protect the Environment for Future Scholars

Going "green" is an imperative for all colleges and universities, and Konica Minolta is leading the way in energy-saving and recycling initiatives. Breathe easy knowing our exclusive Simitri toner formulation reduces emissions in production by almost 40% and that our Clean Planet Program is the industry's first cost-free recycling plan for all Konica Minolta Consumables.

Visit kmb.konicaminolta.us/education for the most recent information on Konica Minolta Education Solution Partners.

Visit kmb.konicaminolta.us/certifications for the latest model-specific certifications.

PARTNERSHIP.

Konica Minolta can help give shape to your ideas and partner with you to achieve your corporate objectives. Contact us to realize opportunities in:

INFORMATION MANAGEMENT

Enterprise Content Management (ECM)
Document Management
Automated Workflow Solutions
Business Process Automation
Security and Compliance
Mobility
eDiscovery Services

IT SERVICES

Application Services
Cloud Services
IT Security
Managed IT Services
IT Consulting & Projects

TECHNOLOGY

Office Multifunction Business Solutions
Commercial and Production Printers
3D Printers
Wide Format Printers
Laptops, Desktops and Computer Hardware
Servers and Networking Equipment
Managed Print Services (MPS)
Managed Enterprise Services

For complete information on Konica Minolta products and solutions, please visit: CountOnKonicaMinolta.com

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